My Nets Tracker

Enter every lead you have. Count leads, conversations, quotes, yeses, and win rate.

2026-09-21_VEC_S05_My_Nets_Tracker.pdf

BLUF, BOTTOM LINE UP FRONT

If you do not count your nets, you will not fix them. Fill this page tonight before you close the laptop.

Google Sheet (optional): open the shared link, then File, then Make a copy. Sheet link: [GOOGLE SHEET LINK: Rick to paste]. Stages: Lead, Conversation, Quote, Follow-Up, Yes, Paid.

Name	Stage	Next step	Date	$ quoted	Notes

This week's tallies

Metric	Count
Leads	
Conversations	
Quotes sent	
Yeses	
Win rate (yeses divided by quotes)	

Homework check: one real quote sent within 24 hours of a conversation. Post "Quote sent" in #VictoryEntrepreneurs when you do.