

PATREON PREMIUM GUIDE · THE GRACE LIFE COMMUNITY

TURN BUSINESS BOOKS INTO AI SKILLS

How We Did It at Inspired

Rick Piña

Inspired Solutions playbook · Method + skill skeletons

*Do not spin up a swarm of fake BCG bots. Put **consulting lenses + book skills** on one desk.*

FROM RICK

Hey family

I saw a YouTube on turning business books into AI skills. We did not leave it as a nice idea. We ran it for real at Inspired Solutions.

We deep-researched the best business and productivity books. We pulled 50+ public YouTube book-summary transcripts. We mapped what already has legal public coverage (not pirate books). We built a Business Books Goldmine pack. We ingested about 45 Book skills into our AI skill library. Then we locked a Sunday 6pm ET weekly business review that runs those skills against Inspired's real week (pipeline, calendar, SEWP, Lilly) and sends recommendations.

What we rejected matters as much as what we built. We rejected spinning up a swarm of fake BCG / McKinsey bots. Use consulting lenses plus book skills on one desk instead.

Method + skill skeletons. Not copyrighted book text.

Public domain and author-free where we can. Buy and own the rest.

WHAT THIS GUIDE IS

A first-person Inspired playbook for Patreon members. How we turned books into reusable AI skills, stayed in a legal lane, and wired a weekly review. You get the method and a sample skill recipe. You do not get pirate PDFs or pasted chapters.

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SECTION 01

Why this

Books already hold the frameworks. AI already holds the memory. The miss is connecting them to your real week.

Most teams treat AI like a clever search box. Ask a question. Get a paragraph. Then forget it. We wanted something stronger: skills that remember how a great book thinks, then apply that thinking to Inspired's actual pipeline, calendar, and constraints.

That is why this started with a YouTube idea and became an operating system piece. Not a reading list. Not a bot farm. A skill library plus a weekly review that has to earn its place on Sunday night.

A question gets a paragraph. A skill plus a weekly review gets a decision.

SECTION 02

What we built

Three layers. Research pack. Skill library. Weekly review.

01

Business Books Goldmine

Deep research across best business and productivity titles. 50+ public YouTube book-summary transcripts. Rights and availability mapped so we know what is public, author-free, or buy-and-own.

02

~45 Book skills

Ingested into our AI skill library. Each skill is a reusable prompt skeleton: when to use it, core idea, steps, anti-patterns, output checklist. Distilled from notes and public summaries, not pasted chapters.

03

Sunday 6pm ET review

Weekly business review that runs those skills against Inspired's real week: pipeline, calendar, SEWP, Lilly. Recommendations land when leadership can still act before Monday.

WHAT WE REFUSED

No fake consultant swarm

We do not spin up a dozen AI personas pretending to be BCG or McKinsey. Consulting lenses are useful. Fake brands are theater. One desk. Book skills. Clear lenses. Human judgment on top.

SECTION 03

The legal lane

Public domain. Author-free. Buy the rest. No pirate PDFs.

- ◆ **Public domain / classic free:** Project Gutenberg and similar where the text is legally free in the US.
- ◆ **Author or publisher free:** Titles the author or publisher released for free (Naval Almanack, Getting Real, Mochary, early Dalio Principles PDF, Seth Godin free PDFs).
- ◆ **Commercial buy/own:** If you want the author's full wording, buy the book. Distill YOUR notes into a skill. Never paste copyrighted chapters into a shared skill.
- ◆ **Public YouTube summaries:** Useful for mapping ideas and building skeletons. They are not a license to host the book.

Members get METHOD + skill skeleton, not book text.

HARD RULE

Do not host pirate PDFs. Do not paste copyrighted chapters into Claude projects, Discord, or Patreon. If you own the book, your notes are yours. The author's paragraphs are not.

SECTION 04

How you can copy this

Seven clear steps for a member with Claude.

- 1 **Pick your lane.** Start with public domain and author-free titles. Add

commercial books you already own.

2 Build a rights screen. For each title, mark: public domain, author-free, buy/own, or skip. No gray downloads.

3 Gather legal inputs only. Gutenberg / official free pages, your own notes, and public summaries. Not pirate PDFs.

4 Write a skill skeleton. When to use. Core idea. Steps. Anti-patterns. Output checklist. Source line that admits what you distilled from.

5 Save it as a reusable skill. One skill file per book or framework. Short enough to load. Strict enough to refuse fluff.

6 Wire a weekly review. Pick a standing time. Feed real calendar + pipeline context. Ask the skills for recommendations, not compliments.

7 Keep human judgment. AI proposes. You decide. Especially on money, people, and commitments.

MEMBER TIP

Do not wait for 45 skills. Ship three. Run one Sunday review. Improve the skeletons from real misses.

SECTION 05

Sample skill recipe: The Mom Test

Prompt skeleton only. No copyrighted excerpts.

Use when doing customer discovery, validating ideas, or interpreting prospect praise. Distill from YOUR notes, public summaries, or a book you own. Never paste copyrighted chapters into a shared skill.

INSPIRED ASST. SKILL SKELETON

Book - The Mom Test

Core idea: Ask questions so good empty encouragement fails. Talk about their life and past behavior, not your idea. Avoid compliments, fluff, and hypotheticals. Always ask at least one hard question that could invalidate the idea. Seek commitment, not praise.

Steps:

- 1 Their life in the problem domain
- 2 Past / present actions, not “I would”
- 3 Deflect compliments
- 4 Anchor fluff with “when was the last time”
- 5 Dig under feature requests
- 6 Pre-plan 3 hard questions
- 7 Lukewarm = signal
- 8 Ask for a real next commitment

Anti-patterns: pitching for validation; celebrating “sounds great”; trusting “I’d buy”; building every requested feature; selling harder into lukewarm.

You are running The Mom Test skill for customer discovery.

Goal: help me ask questions so good that empty encouragement fails.
Focus on the prospect's life and past behavior, not my idea.

Rules:

- 1) Talk about their life in the problem domain.
- 2) Anchor on past/present actions, not "I would" hypotheticals.
- 3) Deflect compliments; file polite praise as noise unless tied to concrete behavior.
- 4) When you hear fluff, ask "When was the last time...?" or "What did you actually try?"
- 5) Dig under feature requests: why do they want that, what job would it do.
- 6) Pre-plan and ask at least one hard question that could invalidate the idea.
- 7) Treat lukewarm interest as signal. Do not pitch harder to manufacture enthusiasm.
- 8) If signal is real, ask for a concrete next commitment (time, intro, prepay, next meeting).

Anti-patterns to refuse: pitching for validation; celebrating "sounds great"; trusting "I'd buy"; turning every feature request into backlog; selling harder into lukewarm.

Output: interview plan with life/behavior questions, 3 hard/invalidating questions, fluff-deflection prompts, and the commitment ask. Separate facts/behaviors from opinions.

Source discipline: distill from my notes / public summaries / a book I own. Never paste copyrighted chapters into this skill.

Source line: Distill from YOUR notes / public summaries / a book you own. Never paste copyrighted chapters into a shared skill.

SECTION 06

Sample weekly review

Sanitized Inspired week. Consulting lenses. No fake consultant bots.

SANITIZED WEEK SNAPSHOT

Over the last two weeks we watched SEWP VI turn from a NASA page check into a real operating program (manual live, TR template, labor cats, office hours) with go-live still Nov 1. At the same time the calendar filled with partner meetings, tax admin, and delivery bridges.

Using Essentialism and Deep Work, we cut the week to three priorities through October:

- ◆ SEWP TR / catalog readiness
- ◆ The open onboarding case items (logo, Exhibit 4, C-SCRM)
- ◆ One partner Grand Slam offer, not seven half-moves

CONSULTING LENSES ON ONE DESK

Strategy / Growth / Ops / Risk

Strategy says SEWP is the Hedgehog.

Growth says stack the offer before the next partner sync.

Ops says protect morning deep blocks and move tax off the owner's calendar.

Risk says busy is not the same as progress.

Busy is not the same as progress.

SECTION 07

Free / public titles you can use today

Link out. Verify URLs. Do not host pirate PDFs.

Public domain / classic free

- ◆ [As a Man Thinketh](#) (James Allen)
Gutenberg #4507
- ◆ [A Message to Garcia](#) (Hubbard)
Gutenberg #257
- ◆ [Acres of Diamonds](#) (Conwell)
Gutenberg #33670
- ◆ [Meditations](#) (Marcus Aurelius)
Gutenberg #2680
- ◆ [My Life and Work](#) (Henry Ford)
Gutenberg #7213
- ◆ [Pushing to the Front](#) (Marden)
Gutenberg #21291
- ◆ [Self-Help](#) (Smiles)
Gutenberg #935
- ◆ [The Art of Money Getting](#) (Barnum)
Gutenberg #1843
- ◆ [The Art of War](#) (Sun Tzu)
Gutenberg #132
- ◆ [Autobiography of Benjamin Franklin](#)
Gutenberg #20203
- ◆ [The Go-Getter](#) (Kyne)
Gutenberg #5182
- ◆ [The Prince](#) (Machiavelli)
Gutenberg #1232
- ◆ [Principles of Scientific Management](#) (Taylor)
Gutenberg #6435
- ◆ [The Richest Man in Babylon](#) (Clason)
Confirm edition / jurisdiction; Wikisource 1926 text
- ◆ [The Science of Getting Rich](#) (Wattles)
Gutenberg #12414
- ◆ [The Way to Wealth](#) (Franklin)
Gutenberg #40821
- ◆ [Wealth of Nations](#) (Smith)
Gutenberg #3300
- ◆ [Think and Grow Rich \(1937\)](#) (Hill)
US PD treatment for 1937; later editions may differ

Author / publisher free

- ◆ [The Almanack of Naval Ravikant](#)
navalmanack.com
- ◆ [Getting Real](#)
basecamp.com/books/getting-real

- ◆ **The Bootstrappers Bible** (Seth Godin)
Author free PDF on seths.blog
- ◆ **Unleashing the Ideavirus** (Seth Godin)
Author free PDF
- ◆ **The Great CEO Within** (Matt Mochary)
Author free Google Doc; mocharymethod.com
- ◆ **Principles (2011 Bridgewater edition)** (Ray Dalio)
Author historically free PDF; start at principles.com

SECTION 08

Commercial titles: buy / own

Names only. If you want the author's full wording, buy the book.

Examples from our rights screen: Atomic Habits, Deep Work, GTD, 7 Habits, Essentialism, \$100M Offers, Mom Test, Never Split the Difference, Influence, Thinking Fast and Slow, Lean Startup, Good to Great.

There are about 68 such titles in the Inspired rights screen. Members get METHOD + skill skeleton, not book text. Own the book if you want the paragraphs. Distill your notes into the skill.

REMINDER

A skill is a way of thinking under pressure. It is not a scanned chapter with a Claude wrapper.

SECTION 09

Close

I saw the idea on YouTube. We ran it at Inspired. Research pack. About 45 book skills. Sunday 6pm ET review against the real week. Legal lane locked. Fake consultant swarm rejected.

Your move: pick three titles you can legally use this week. Write three skeletons. Run one review on Sunday. Keep what earns its place.

Turn books into skills. Run the skills on your real week. Keep the
legal lane clean.

YEAR OF DISCOVERY

GREATER IS COMING

RICK

RICK & ISABELLA PINA COACHING

Patreon Premium Guide for The Grace Life Community. Inspired Solutions method. No pirate
PDFs.